



Arizona Regional MLS

YTD Market Statistics - Detailed Report
January thru February 2016

Sold Summary

	Feb 2016	Feb 2015	% Change
Sold Dollar Volume	\$2,929,182,094	\$2,667,695,281	9.80%
Avg Sold Price	\$270,920	\$252,551	7.27%
Median Sold Price	\$211,502	\$195,000	8.46%
Units Sold	10,812	10,563	2.36%
Avg Days on Market	80	94	-14.89%
Avg List Price for Solds	\$279,338	\$261,251	6.92%
Avg SP to OLP Ratio	95.7%	94.7%	1.05%
Ratio of Avg SP to Avg OLP	94.7%	93.9%	0.86%
SF Det Avg Sold Price	\$294,427	\$272,207	8.16%
All Other Avg Sold Price	\$180,492	\$175,255	2.99%
Manufactured Avg Sold Price	\$95,437	\$95,249	0.20%
SF Det Units Sold	8,791	8,655	1.57%
All Other Units Sold	1,740	1,625	7.08%
Manufactured Units Sold	281	283	-0.71%

Financing (Sold)

Cash	3,072
Conventional	4,540
FHA	2,364
Other	38
Owner	51
VA	747

Days on Market (Sold)

0	141
1 to 10	1,543
11 to 20	950
21 to 30	827
31 to 60	2,458
61 to 90	1,677
91 to 120	1,089
121 to 180	1,081
181 to 360	799
361 to 720	219
721+	25

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All		Active Listings		
	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu	Total	SF Det	All Other	Manu
<= \$50,000	20	64	11	9	3	0	48	155	29	79	86
\$50,001 to \$100K	51	325	105	29	24	2	119	655	155	316	325
\$100,001 to \$150K	213	441	627	78	211	6	83	1,659	721	461	238
\$150,001 to \$200K	315	226	1,240	81	662	11	24	2,559	2,076	577	82
\$200,001 to \$300K	259	169	1,434	98	1,151	6	7	3,124	4,136	783	57
\$300,001 to \$400K	96	50	443	37	648	4	0	1,278	3,013	407	11
\$400,001 to \$500K	28	24	165	28	322	2	0	569	1,810	255	3
\$500,001 to \$600K	18	6	66	14	185	2	0	291	1,180	158	1
\$600,001 to \$800K	4	5	59	11	155	1	0	235	1,277	106	2
\$800,001 to \$1M	2	2	24	2	68	1	0	99	768	60	1
\$1,000,001 to \$2.5M	1	3	30	2	126	0	0	162	1,452	84	2
\$2,500,001 to \$5M	0	0	0	0	20	1	0	21	362	3	0
\$5,000,001 +	0	0	1	0	4	0	0	5	99	1	0
Total	1,007	1,315	4,205	389	3,579	36	281	10,812	17,078	3,290	808
Avg Sold Price	\$209,830	\$155,201	\$244,344	\$248,392	\$377,072	\$370,600	\$95,437	\$270,920			
Prev Year - Avg Sold Price	\$200,992	\$155,884	\$221,909	\$232,429	\$355,049	\$251,485	\$95,249	\$252,551			
Avg Sold % Change	4.40%	-0.44%	10.11%	6.87%	6.20%	47.36%	0.20%	7.27%			
Prev Year - # of Solds	1,084	1,217	4,131	395	3,440	13	283	10,563			