



# Arizona Regional MLS

YTD Market Statistics - Detailed Report  
January thru May 2016

## Sold Summary

	May 2016	May 2015	% Change
Sold Dollar Volume	\$9,880,241,884	\$9,036,158,370	9.34%
Avg Sold Price	\$273,388	\$261,357	4.60%
Median Sold Price	\$219,900	\$202,000	8.86%
Units Sold	36,140	34,574	4.53%
Avg Days on Market	78	88	-11.36%
Avg List Price for Solds	\$280,909	\$269,601	4.19%
Avg SP to OLP Ratio	96.0%	95.4%	0.63%
Ratio of Avg SP to Avg OLP	95.0%	94.4%	0.64%
SF Det Avg Sold Price	\$295,048	\$281,600	4.78%
All Other Avg Sold Price	\$184,045	\$176,434	4.31%
Manufactured Avg Sold Price	\$100,769	\$94,904	6.18%
SF Det Units Sold	29,719	28,519	4.21%
All Other Units Sold	5,580	5,281	5.66%
Manufactured Units Sold	841	774	8.66%

## Financing (Sold)

Cash	9,016
Conventional	15,866
FHA	8,427
Other	118
Owner	156
VA	2,557

## Days on Market (Sold)

0	518
1 to 10	5,839
11 to 20	3,354
21 to 30	2,898
31 to 60	8,589
61 to 90	4,838
91 to 120	3,033
121 to 180	3,503
181 to 360	2,790
361 to 720	674
721+	87

### Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

## Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings		
	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu		SF Det	All Other	Manu
<= \$50,000	36	182	31	15	3	0	136	403	29	69	61
\$50,001 to \$100K	169	925	255	86	57	8	332	1,832	125	291	269
\$100,001 to \$150K	634	1,366	1,847	233	592	16	259	4,947	495	386	160
\$150,001 to \$200K	1,084	834	4,095	322	2,079	23	82	8,519	1,675	486	68
\$200,001 to \$300K	1,085	604	5,181	290	3,879	24	26	11,089	3,897	694	49
\$300,001 to \$400K	348	193	1,564	119	2,434	8	6	4,672	2,831	383	8
\$400,001 to \$500K	94	89	550	86	1,210	4	0	2,033	1,836	254	2
\$500,001 to \$600K	44	39	226	42	619	2	0	972	1,203	154	0
\$600,001 to \$800K	17	17	201	22	532	2	0	791	1,240	83	1
\$800,001 to \$1M	7	6	85	3	244	1	0	346	746	56	2
\$1,000,001 to \$2.5M	4	7	78	9	373	1	0	472	1,314	71	1
\$2,500,001 to \$5M	0	0	5	1	50	1	0	57	356	7	0
\$5,000,001 +	0	0	1	0	6	0	0	7	102	1	0
<b>Total</b>	<b>3,522</b>	<b>4,262</b>	<b>14,119</b>	<b>1,228</b>	<b>12,078</b>	<b>90</b>	<b>841</b>	<b>36,140</b>	<b>15,849</b>	<b>2,935</b>	<b>621</b>
Avg Sold Price	\$216,167	\$163,775	\$247,412	\$247,117	\$373,735	\$283,385	\$100,769	\$273,388			
Prev Year - Avg Sold Price	\$204,406	\$155,461	\$231,955	\$241,484	\$362,217	\$258,594	\$94,904	\$261,357			
Avg Sold % Change	5.75%	5.35%	6.66%	2.33%	3.18%	9.59%	6.18%	4.60%			
Prev Year - # of Solds	3,442	4,005	13,480	1,218	11,597	58	774	34,574			